

In 2017, GRID Mid-Atlantic expanded its work into the multifamily space, and completed the first year of Solar Works DC, the DC single-family solar installation and job training program in partnership with the DC Department of Energy and Environment (DOEE) and the DC Department of Employment Services (DOES).

PEOPLE

Reduced energy costs mean more money invested in families and communities.

**260****FAMILIES SERVED**

Homeowners and renters who qualify as low-income

**\$2.3M****LIFETIME SAVINGS**

Fewer expenses = more money in families' pockets

PLANET

Solar helps environmentally burdened communities see a brighter, clean future for generations to come.

**631 KW****CLEAN POWER**

Clean power for families and communities

**10,367****TONS OF GREENHOUSE GAS EMISSIONS PREVENTED**

Over an expected 25-year lifetime

EMPLOYMENT

Our training programs help participants launch new careers in solar.

**199****PEOPLE RECEIVED HANDS-ON TRAINING**

Participants include volunteers, students, and job trainees

**4,028****JOB TRAINING HOURS PROVIDED**

Time spent on our job training-focused installs

SUPPORTERS

A huge thank you to all of our volunteers and supports who gave your time, energy and financial resources to make our shared vision a reality. Our top philanthropic supporters in 2017 include:

OVER \$1 MILLION

DC Department of Energy and the Environment

\$25K - \$100K

Constellation Energy

\$10K-\$24,999

Janelia Foundation
Sol Systems
Smart Electric Power Alliance
Inter-American Development Bank
Wells Fargo

\$5K - \$9,999

Duke University
Google/Nests Lab
KPMG
WGL Holdings
World Bank
Solar Energy Industries Association

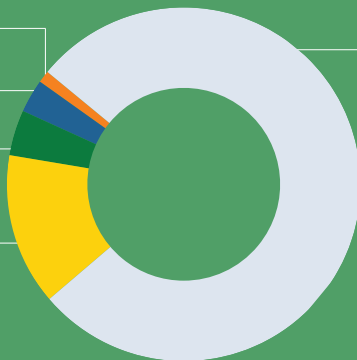
\$1K - \$4,999

New Energy Operations
Bike and Build

See a full list of our supporters at gridalternatives.org/regions/midatlantic/partners-and-supporters

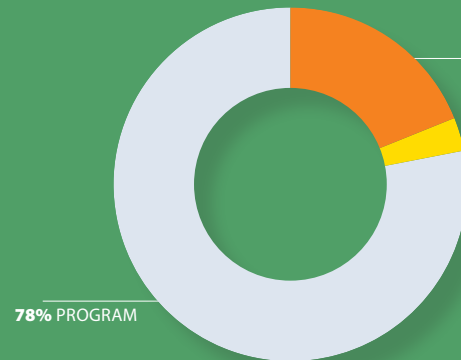
FINANCIALS

1% INDIVIDUAL DONATIONS
3% IN-KIND DONATIONS
4% CORPORATE AND FOUNDATION GRANTS
14% GOVERNMENT GRANTS



REVENUES: \$2,954,845

77% INCENTIVES AND FEE-FOR-SERVICES REVENUE



EXPENDITURES: \$3,598,587

19% GENERAL ADMINISTRATIVE

3% FUNDRAISING

78% PROGRAM