



GRID
ALTERNATIVES
North Valley



**2022
IMPACT
REPORT**

Friends,

Since joining the North Valley team in July 2022, I have been consistently impressed by the dedication and passion our staff shows in all their work. 2022 was a year of change and transformation for our office. What hasn't changed, however, is our commitment to delivering high-quality clean energy technology installation and job training services to our communities. I'm so excited about what 2023 and beyond may bring, and I invite you to join us!



Staci Richardson
Executive Director



Kacey Lizon
Board President





The Impact

354

families served

We served 134 low-income homeowners and 217 renter families with solar in 2022!

845

kilowatts installed

Our amazing construction team went above and beyond to serve our communities in 2022.

74

IBT graduates

This was our biggest year since launching our clean energy job training program, Installation Basics Training, in 2019!

"I decided to go solar with GRID to help the next generations who live in this house."

Anna, a GRID client and Berry Creek Rancheria resident.

\$4 million

lifetime savings

GRID's clients saved a combined \$4 million over their systems' lifetime.

15,000

tons of CO₂ prevented

This emissions reduction is equivalent to planting roughly 300,000 trees.

35

job placements

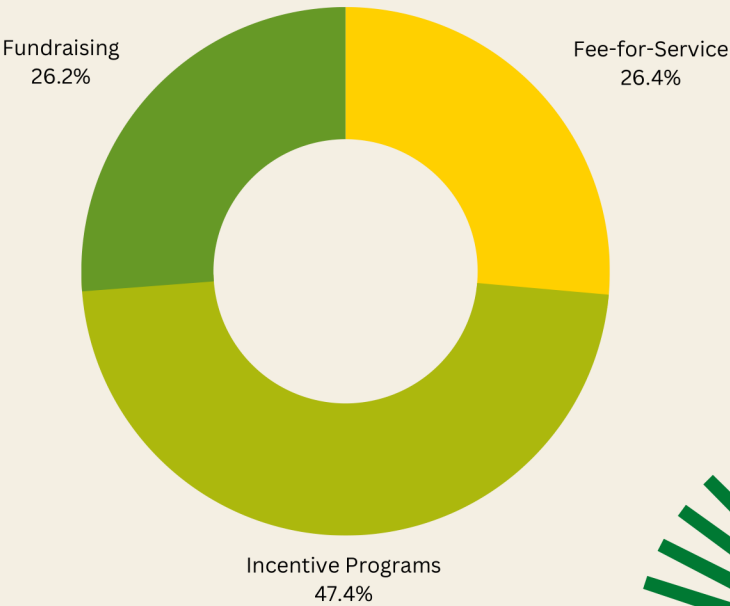
A 47% placement rate into jobs or continuing education post-IBT graduation.



The Financials

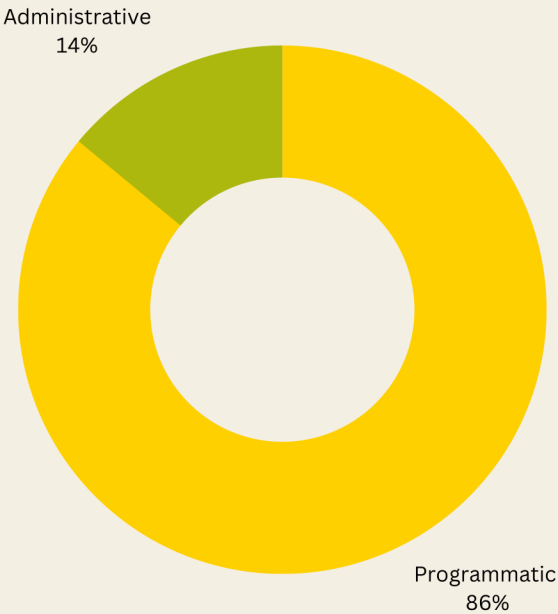
Revenue: \$6,918,546

Incentive programs include California state programs like SOMAH and DAC-SASH. Fee-for-service includes TPO (Third Party Ownership) proceeds as well as contracts with government and nonprofit entities. Fundraising revenue includes philanthropic donations and other funding awarded through a competitive grant process.



Expenditures: \$6,601,707

Administrative costs include facility expenses such as rent, utilities, and office supplies. Programmatic expenses include project personnel, equipment, solar and training materials, and travel.



Energy for All Single-Family Solar

Saving with Solar in Stockton

A Stockton resident of 55 years, Ms. Audrey (pictured below center) volunteers at her local community center three times a week, and takes line dancing classes at another nearby community center twice a week. Through her community activity, she connected with GRID partners from Stockton's Transformative Climate Communities Program (TCC), a statewide initiative that puts billions of Cap-and-Trade dollars to work reducing greenhouse gas emissions, strengthening the economy, and improving public health and the environment – particularly in disadvantaged communities.

At no cost to her, Ms. Audrey received a partial re-roof and solar installation from GRID with TCC funding in June 2022. She is looking forward to the \$600 of annual savings her new solarized and energy-efficient home is expected to provide, an 84% reduction of her electrical bill. "I need all the improvements I can get because I can't afford to pay for it," Ms. Audrey told us, as she lives on a fixed income. "I like to go places. I like to do things. So I need to save some money to do that, and every penny helps."

245

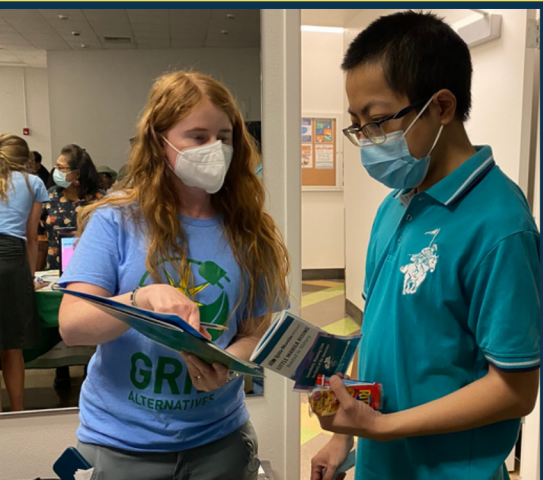
applications received

134

families served with no-cost solar

9

tribal households served



Workforce Development

Training Tomorrow's Clean Energy Workers

GRID's workforce development team had a busy 2022 - from piloting our first satellite cohort in Stockton (bottom right picture) to transitioning back to on-the-roof training after a 2-year pandemic pause. We had the most Installation Basics Training (IBT) graduates this year since launching the program in 2019.

Darius and Donovan, a father and son duo from Sacramento, completed IBT in April. Darius told us, "My son just graduated from high school, and I thought this would be a good opportunity for him to see what's out there other than college because I realized college isn't for everyone. I wanted him to see how solar could be a path for him, and it's something we could do together." Since graduating, both Darius and Donovan have been working for a friend's solar panel cleaning business!

47% 
IBT Grads Employed or Continuing Education



144

IBT applications received

100

K-12 students engaged

6

SolarCorps fellows

Energy for All Commercial Solar

Mirasol Village 137.9 kW | 104 units

Developed by the Sacramento Redevelopment and Housing Authority (SHRA) and funded by the California Strategic Growth Council's Transformative Climate Communities program (TCC), GRID's solar installation serves 104 families and provided clean energy workforce development opportunities for residents.

This multi-family affordable housing project will prevent the equivalent carbon emissions of 9,000 trash bags of waste from going to landfill. Solar will offset Mirasol Village's energy costs in common areas, which can then be channeled back into programs and resources for tenants, including a job board, community garden, playground, and more!

3

commercial projects installed

217

renter families served

233

kilowatts installed



GRID staff Van (L) and Sekou (R) at Lavendar Courtyard affordable housing for LGBTQ seniors in Sacramento...

Powering Change Together

The transformative economic and environmental impacts of our work in 2022 would not have been possible without our North Valley staff, donors, board members, and as always, our communities!

2022 Donors

Accenture	Julia & Martin Fornage
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THANK
YOU!



1417 N. Market Boulevard Suite 3 | Sacramento | CA | 95834
(916) 585-8538 | www.gridalternatives.org/northvalley

