



DAC-SASH Program Implementation - Request for Input				
GRID Alternatives' Questions for Stakeholders:				
1. In regards to workforce development, energy efficiency, and/or homeowner education, in what ways can the PA further ensure participant and community co-benefits?				
2. In addition to the consumer protection measures already discussed in GRID's presentation, are there other areas of the program in which the PA should address consumer protection issues?				
3. Should the PA work to identify avenues for participation for homeowners not currently eligible for the DAC-SASH program?				
4. In what ways can the PA work with stakeholders – including the IOUs, community-based organizations, job training organizations, and so on – to ensure the success of the DAC-SASH program?				
5. If you have any additional input, please use this space to do so.				
Question	Sender Name	Organization	Comment	Response
1	Brittney Lee	SDG&E	SDG&E has no specific further recommendations beyond the PA's shared plan for this area.	Thank you for your time in providing comments.
1	John McCarthy	McCarthy Solar	Enhance program requirements to include local job hiring. Require local hiring on DAC-SASH projects. Include local hiring as an additional requirement to the existing workforce development criteria. Establish a minimum level of paid wages per kW. By ensuring job creation, participants and their community would benefit. The local participant would benefit through earned wages. The community would benefit through increased employment of its residents. Earnings would be realized and most likely, spent, within the community. In addition to the benefit of having equipment installed, the community benefits through an invigorated local economy.	GRID will integrate job training into each DAC-SASH installation. GRID's volunteer and job trainee-based "in-house" installation model requires at least one job training workday for every installation. Under the Subcontractor Partnership Program (SPP), subcontractors are required to provide at least one paid workday opportunity for an eligible job trainee. Subcontractors are required to provide pay equal to that of an entry-level position at the company. GRID will work to expand outreach to Job Training Organizations (JTOs) and subcontractors working in DACs.

2	Brittney Lee	SDG&E	Consumer protections are being discussed as a separate part of the NEM proceeding. Whatever outcomes result from that proceeding would be enforced by the CPUC. Having said that though there is always room for additional education against fraud, inflated bill savings, unfair financing practices and the like (which are all addressed in the NEM proceeding). If the PA has bandwidth and the resources to be an additional “touch point” for such education or information, SDG&E supports that as a service to all customers.	GRID is involved in discussions around consumer protections and will consider how to further incorporate consumer protection into the DAC-SASH program.
2	John McCarthy	McCarthy Solar	Consumers’ ability to participate in the earning of wages associated with the building of projects in their community should be protected. Projects built in qualifying communities should feature the opportunity for local residents to enjoy employment.	GRID’s SPP model requires all subcontractors to provide at least one paid workday for each installation, to be filled by an eligible job trainee. GRID will work to build relationships with JTOs located in DACs in order to connect subcontractors with residents of these communities that are seeking employment in the field.
3	Brittney Lee	SDG&E	SDG&E is not sure what this question is asking; if customers are not eligible, they are not eligible and so it is not clear to us what additional “avenues” would be available. However, it seems that the most prudent path is to market the program and identify those customers who are most likely to qualify and be interested in participating first (the “low hanging fruit” in this case). Then, based on experience with the program, increase and modify outreach to identify the harder to reach populations to ensure the most participation in the program possible, and thereby satisfy the policy and statutory goal of the program which is to increase solar penetration in disadvantaged communities.	GRID will work on outreach strategies to target communities likely to qualify for the program. GRID hopes to work closely with the utilities' to identify eligible customers.
3	John McCarthy	McCarthy Solar	Yes. The PA should identify an avenue for participation for homeowners not currently eligible for the DAC-SASH program.	As PA, GRID will work to identify opportunities for other low-income families to participate in California's clean energy economy.

4	Brittney Lee	SDG&E	The PA has significant experience and SDG&E believes it has comprehensive plans for these areas. In addition, SDG&E would be happy to receive materials or a slide on the program from the PA and to include that in its presentations to these groups that SDG&E speaks to, where appropriate, as a mention of an available program.	GRID appreciates SDG&E's eagerness to work with the PA to successfully implement DAC-SASH. GRID will work with the utilities' to market the program to a larger customer segment.
4	John McCarthy	McCarthy Solar	Broaden the opportunities for all members of the community to participate in the DAC-SASH program. Encourage broad industry participation and the expansion of educational programs. Accept applications directly from homeowners and/or through a designated 3rd party. Help residents obtain basic and advanced job training. Expand the number of job training locations. Increase the frequency to when job courses are offered. Locate job-training facilities near public transportation and within DAC-SASH eligible communities.	GRID will accept DAC-SASH applications from homeowners. GRID's installation model allows for broad community participation through volunteering on installations and larger community events, and GRID will continue to encourage community participation in DAC-SASH. GRID will identify and build relationships with JTOs in DACs to improve access to green jobs for residents of DACs. GRID appreciates the thoughtfulness in your comment to locate job-training facilities near public transportation. Accessibility is key for the success of our job training initiatives.
5	Brittney Lee	SDG&E	As far as SDG&E is aware, Grid Alternatives does an admirable job of administrating the current SASH program and is very knowledgeable about how best to apply all of their experience with this new program. The deck that was shared at the webinar was thorough and well-conceived from our perspective.	Thank you for your time in providing comments.
5	John McCarthy	McCarthy Solar	Encourage industry development and job creation by providing a mechanism for the participation of independent contractors, installers, consultants, community based organizations, etc. Reduce the cost to install an average DAC-SASH project to less than \$3/watt.	Thank you for your time in providing comments. GRID will have a Call for Applications for new subcontractors for SPP once the program is launched. GRID also plans to work with Community-based Organizations (CBOs) located in DACs for effective and targeted marketing. GRID strives to lower costs through efficient outreach and installation, but is prepared to finance any gaps between the total incentive amount and total project cost.

